

Subject: Golden Gate National Parks Conservancy

Hi {firstName},

I hope this message finds you well!

I am sharing an exciting opportunity with you - Golden Gate National Parks Conservancy is seeking a new Chief Development Officer (CDO). This is an opportunity for a seasoned and innovative leader who will have the opportunity to lead the Development and Membership Branch of the organization, currently 20 people, bringing strategic visioning, system and process development, and equity-centered leadership to build an effective development function. The CDO will report directly to the CEO.

The CDO is a leader who is eager to contribute to a key pillar of our strategic plan, which is to develop a resilient financial model for the Parks Conservancy and seek funding sources that best align with our mission and strategic focus, doubling our philanthropic revenue in the next ten years.

Here are the headlines:

- Lead fundraising for medium to large nonprofit organizations, developing and executing a diverse portfolio of funding sources such as individual donors, membership programs, major gifts, legacy gifts and grants that may include foundation, corporate, and government sources
- This role needs to travel to work locations across the San Francisco Bay Area, including Alcatraz Island, Muir Woods, Golden Gate Bridge, Crissy Field, Lands End, Presidio, Fort Point, and other workplaces, both indoors and outdoors.
- Compensation: \$250,000 annually. Parks Conservancy will hire at the salary posted for the position and will not make an offer above this level.

This search is being led by Axis Talent Partners. You can get more information and apply here:

<https://axistalentpartners.applytojob.com/apply/MIImffRci8x/Chief-Development-Office-r-At-Golden-Gate-National-Parks-Conservancy>

In community,